

Spectra Wood **improves its organization and efficiency** with WinMan's reliable enterprise resource planning software.

CASE STUDY |



Situation

Family-owned furniture manufacturer Spectra Wood supplies private-label furniture to large stores and sells direct to consumers. The company was using a common enterprise resource planning (ERP) software to help manage the business, but the software had a number of ongoing issues that required time-consuming fixes.

Spectra Wood knew they needed to find a more reliable ERP with better support in order to manage their inventory.

“We were having difficulties with the system,” said Richard Hedden, Engineering Manager at Spectra Wood. “I would spend a fair amount of my own time fixing issues rather than doing the things that I should’ve been doing.”

The issues and downtime ultimately left Spectra Wood unable to rely on their ERP for inventory planning.

“We didn’t want to overstock or understock raw material or hardware—we wanted to reduce the speculation of spec orders, spec hardware, and spec lumber,” Richard said.

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“I wanted a proper system that could tell me when and how much I need to order and follow through from planning, producing, and analyzing,” said Richard.



WinMan was able to give me exactly what I was after. The WinMan team helped us customize a little bit differently than the norm, but it’s what I wanted, and that’s what they gave me.”

Richard Hedden

ENGINEERING MANAGER
Spectra Wood



Solution

Following an in-depth vetting process that included twenty-five ERP candidates, Richard chose WinMan, who kicked off the partnership with a thorough and methodical approach for implementing its ERP software.

“The implementation team fully knew what I wanted and didn’t roll anything out until they were sure the entire company was one hundred percent happy and sure that it was going to work,” said Richard. “Since then, we have scenarios every couple weeks where WinMan implements new programs, and the most recent one saved me a tremendous amount of time.”

WinMan ERP allows Spectra Wood to be more organized and efficient with their processes.

WinMan has also provided superior support for Spectra Wood. “There was one scenario where I desperately needed help, and within hours, WinMan pulled through and saved the day,” said Richard.

WinMan ERP allows Spectra Wood to be more organized and efficient with their processes. For example, the software allows Spectra Wood to easily batch all the furniture from specific lines into groups. “This helps us optimize our woods,” Richard said, “and our yields increase because we’re grouping all this furniture together rather than making individual work orders. With WinMan, we are able to tier up the manufacturing process, so we’re not looking at various bits of information.”

WinMan has not only helped Spectra Wood improve inventory management and efficiency, WinMan has afforded the furniture manufacturer peace of mind with an ERP software and support team that they know they can rely on.

“The success is daily with knowing that the information is one-hundred percent correct,” said Richard.



Benefits



Fully reliable ERP software



Methodical and thorough approach to implementation



Improved organization and efficiency



Increased time savings



Comprehensive, quick support